

## Case Study

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# Partin Appraisal Choose SpreadsheetWEB to Convert Their Appraisal Tools into Web Applications That Can Be Executed on the Fly

### The Challenge

[Partin Appraisal](#) is a family-owned and run business with considerable experience on residential appraisals. They have been operating in the Greater Houston Area since 1978, offering appraisal services and helping their clients meet their objectives.

One of the areas they serve, residential appraisal processes, can be very involved, consisting of several moving parts. Every customer's case is unique, and requires the appraisers to do inspections. Having access to the appraisal tools plays a key role in their success.

*"We had a particular software designed by someone. However, they disbanded all their services and support. Our original tool was created in Excel, but if we kept using an Excel spreadsheet, it would be too easy to mess it up. We needed a way to make the application more user friendly."* Says Robert Partin, the owner of Partin Appraisal, explaining their need to look for another solution. He also adds, *"Excel is the most commonly used spreadsheet tool out there. The file was originally created in Excel and we made it better over time."* signifying that the new solution they are looking for had to play well with Excel.

### The Solution

Partin Appraisal had already built their tools in Excel, and have been improving them over the years. Since Excel is a platform they are familiar with, they had no reason to look elsewhere to create their business logic. However, their appraisers in the field required a more portable solution.

*"We explored other options like custom coding the application. We discussed this with some vendors and laid out the options and our timeframes."* Says Robert, and

*adds, "After consulting with our tech people, and doing a lot of research, we found SpreadsheetWEB."*

Partin Appraisal brings the experience of countless customer success stories to the table, and they are experts in their field. However, they are not in the business of coding. Taking the custom code approach with their tools would have meant hiring a team of developers for this project, and also having an in-house IT team to maintain the applications and the server. Any change, no matter how small, would require them to contact their developers and prove to be a lengthy and costly process. In addition to this, they needed to push their tools into production as soon as possible, because their previous solution was no longer available.

SpreadsheetWEB proved to be the excellent solution for this specific business challenge with its ability to easily convert a workbook into a web application, and also allow business users to make changes very easily.

### The Results

Partin Appraisal's Allocation and Weighted appraisal spreadsheets were converted into mobile-enabled web applications in the span of a few days, and went into production very quickly.

*"I think it was very easy to convert our files. We sent over our workbooks to the SpreadsheetWEB team and they did what they needed to do. We made a few tweaks along the way, and everything worked as expected."*

With the appraisal tools converted into web applications that can be accessed anywhere, from any device with a web browser, their appraisers can now work with even better efficiency and focus on what they do best.

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*“The appraisal process can be challenging. You have a physical inspection, you have to go out in the field, do your initial research, select your comparables. SpreadsheetWEB became another much needed tool in our toolbox that saved us a lot of time. SpreadsheetWEB can take a spreadsheet that I can actually put in my work file and appraisal report electronically, rather than doing this on an Excel spreadsheet and worrying about breaking something in the file.”* explains Robert.

Partin Appraisal's business is in an ever-changing industry. It's only natural that they're going to keep improving and changing their tools. For this, they won't have to hire an IT team to make these changes or provide support. All changes can be made easily through SpreadsheetWEB's drag-and-drop style application builder.

Robert describes the outcome of this project as, *“The software is like a doctor's stethoscope for us. Without it, we could be lost in the process. I would have to go back and try to figure things out old the school, the way we were doing it 25 years ago.”* He further describes his experience

with the SpreadsheetWEB team: *“Business is all about the relationship. We've established a good relationship with the SpreadsheetWEB team in the beginning. We made our expectations and requirements clear. I look at the residual returns over time. If I'm doing a certain number of reports per months, I can easily justify the licensing costs of SpreadsheetWEB. The pricing structure is very reasonable. Every time there's been an issue, the SpreadsheetWEB tech team was very quick to respond, even late in the day. we are very happy with the service and support we've received.”*

Partin Appraisal decided to use SpreadsheetWEB's public cloud, free from the hassles of setting up and maintaining a server. Their applications can now be accessed from a single point by all their appraisers, and their workbooks are completely secure.

Allocation
Home
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### ALLOCATION

  
**Partin Appraisal**  
partinappraisal.net  
832-859-4503

File

Effective Date  📅

Notes

### SUBJECT INFORMATION

Gross Living Area	<input style="width: 90%;" type="text" value="Please enter the Gross Living Area"/>	Enter Only One Sq Ft OR Acreage	Site Size(Sq Ft)	<input style="width: 90%;" type="text" value="Please enter the Site Size(Sq Ft)"/>	Year Built	<input style="width: 90%;" type="text" value="Please enter the Year"/>
Basement	<input style="width: 90%;" type="text" value="0"/>		Site Size(Acreage)	<input style="width: 90%;" type="text" value="Please enter the Site Size(Acreage)"/>		
Age	<input style="width: 90%;" type="text" value="2019"/>					
Sale Price	<input style="width: 100%;" type="text" value="Please enter the Sale Price."/>					
Concessions	<input style="width: 100%;" type="text" value="Please enter the Concessions."/>					

## Case Study

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